

## Personalization: It's easier than you think!!

Take advantage of the known characteristics and data you have available

Build a relationship with your customers

Be creative and have fun with it



## **WIN SOME SPLAT FEST SWAG!**

# TWO WINNERS WILL BE CHOSEN AT THE END OF THIS WEBINAR





## **Eric Elliott**

### Dir. of Business Development

- 15 years experience working in the email marketing industry
- Passionate about aligning client's email marketing goals with the appropriate technology
- Preparing for a summer of working from home with children out of school!!





## **Kevin Linden**

#### Partner

- 20 years experience working in the email marketing industry
- Previous built and sold an email service provider
- Love to focus on bringing new tech and design concept to the masses



# Niftylmages

Leveling the playing field for all Email Marketers



## **1,300+ CLIENTS**

customers in over 70 countries personalizing their emails with NiftyImages

















































**TELSTRA** 

















## VARIABLES IN IMAGES

- Custom fonts
- Font Size
- Positioning (tilt, scew)
- Effects (stroke, drop shadows, glow)
- Layering







Hampers | Experience | Champagne & Wine | Personalised | For Him | For Her

#### GIFTS FOR MOMENTS THAT MATTER...







Two brands. One iconic collection.

SAMSUNG

Galaxy Z Flip

THOM BROWNE.

Discover the collection Michael



#### This season's must-have accessories

The design universe of Thom Browne is iconic. And now it transcends fashion. We've merged this luxury brand with the technological vision of Samsung – and our smartphone and wearables – to create something truly unique. Discover the collection today, exclusively at samsung.com.

**BUY NOW** 

DISCOVER MORE





#### **Newest Products**



\$9.99

**GOT YOU COVERED** 

**FACE MASK** 

SHOP NOW

P411111111

\$8.99

**GRATEFUL GARDEN** 

PEN PACK

SHOP NOW





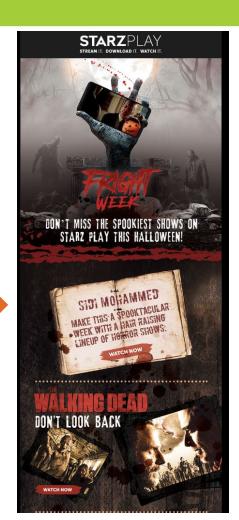


MOUTH BOTTLE

SHOP NOW

















## MORE THAN JUST NAME

- Use any {{Variable}} from any ESP
  - Loyalty or Rewards Status
  - Account Summaries (Monthly, Yearly)
  - Profile Image
  - Last Purchased Product(s)
  - Recommended Product(s)













Hi Kevin - welcome to your first monthly review of the Fantasy Premier League campaign. We've reviewed the performance of Lindomaniacs to find out what went well and what, perhaps, did not go

#### OCTOBER IN REVIEW

MANAGE TEAM →

- . You scored 137 points during October (Gameweek 4 to Gameweek 7).
- . That is an average of 34 points each Gameweek, a difference of -18.6 points compared to the overall average of 53.
- . Lindomaniacs moved -3,870,060 places in the rankings to 4,280,432, which is in the top
- . Your best score of the month was 49 points in Gameweek 7, while the top score among all FPL managers was 160 points in Gameweek 4.
- Captain picks are crucial and your selections earned you 46 points in October. FPL managers averaged 47 points for their armband choices in October.
- . Not all decisions go to plan. You left 1 points on the Lindomaniacs bench. The average for
- all FPL managers was 20 points.









#### The end of an era.

(If you have a profile, we used it with Nifty Images to personalize the images below. You're welcome.)

It is the end of the year. Blah blah blah. These are stats that should make you feel good and stuff about using RGE on "the reg" because it got us off our butts to keep this strange site going. Thanks for the encouragement, emails, and non-mean feedback. #EmailGeekLife



#### The People

Over 1,500,000 people hit RGE in 2019. That's comparable to the size of Kyoto. Over 2,000 people are creating a profile each month since we launched RGE 2.0.

← If you don't have a profile pic (or a profile) now's a good time.

#### The Emails

Before 2020 arrives, we'll approve our 5,000th email. Our current acceptance rate is less than 10%. That's a lot of emails we've reviewed, including doing it live on Feedback Friday episodes.





#### The New Stuff

We threw a conference called UNSPAM in Greenville, South Carolina of all places. We launched a new version of the site with new features like collections. We integrated Litmus previews. We plan on making all of those things even better in 2020.



Andrew, remember your first ride? With one tap of a button you were magically whisked away to where you needed to go in San Francisco. Let's take a look back at all you've accomplished in the past 4 years.





4.79

\* YOUR RATING





394

LIFETIME TRIPS



74





Go long! Your mileage equates to 5,031 football fields.

#### WHAT YOU'VE ACCOMPLISHED



TRIPS TAKEN THIS YEAR

5-STAR TRIPS EARNED















## COUNTDOWN TIMERS

- Create urgency each time your email is opened
- Custom fonts, backgrounds, effects
- Image and Link change after the timer expires















# DYNAMIC & CUSTOM COUNTDOWN TIMERS

- Use Subscriber Variables (Dates)

Birthdays, Delivery Dates, Trial Expiration, Flights, Upcoming Hotel Reservations

-Custom Design your own Timers

Place Day, Hour, Minute and Second Variables anywhere you want





This dusty ox was made with Nifty Images

As we've learned from Disney, Paul Bunyan, and some random site about zodiac signs, oxen are the embodiment of determination, patience, and diligence. In other words, they are geeks. If they sent emails, they would be email geeks too.

So what better way to embrace the Chinese New Year than to double down on your own email smarts this year? Maybe it's analyzing your send cadence. Maybe it's creating more personalized messaging. Maybe it's updating your automations. Or maybe it's using emails with zodiac and non-zodiac emails in them?

I saw the sign. What's yours?

OMOO

Products Business Services Inspiration Account



There's just a few hours left to get 35% off Stickers, 30% off Postcards and Flyers, 20% off Business Cards and everything else. So that's a lot of savings, but not much time. Ends midnight April 28th.

Shop sale







**BUSINESS CARDS** 

STICKERS

**POSTCARDS** 







## RULE SETS CREATE RELEVANT CONTENT

- CHANGE AN IMAGE IN REAL TIME BASED ON:
  - Date / Time
  - Location
  - Email Client / Operating System
  - Database Variable (Points, Membership Status, etc.)
  - Subscriber Action





#### Change Based On Date/Time

Image changes as game progresses
 (Timer > Q1 > Q2 > Q3 > Q4 > Post Game)

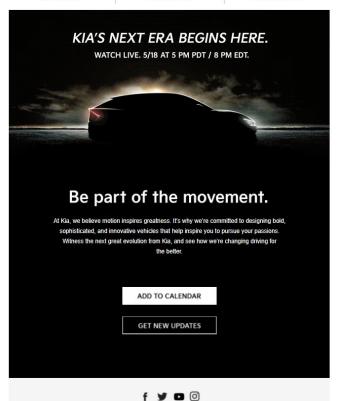




VIEW LINEUP

**EXPLORE TECH** 

LATEST OFFERS



#### Change Based On Date/Time

- Image changes for release of new car.

- Add To Calendar (auto-detect)

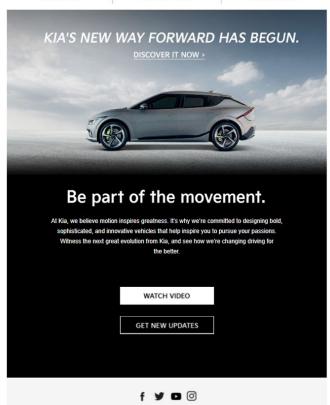


#### W

VIEW LINEUP

**EXPLORE TECH** 

LATEST OFFERS



#### Change Based On Date/Time

- Image changes for release of new car.

- CTA Changes to Watch Video





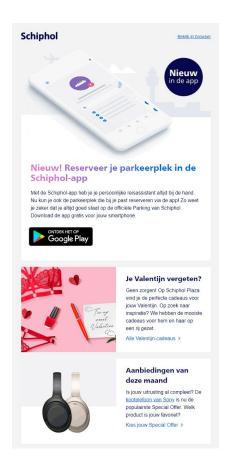
#### **Loyalty & Rewards**

The value of the variable determines what image and link is used for each subscriber.









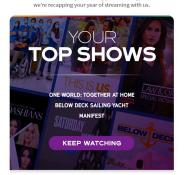


# CHARTS

- Choose from a variety of Charts that can be modified
  - Pie Charts, Doughnut Charts, Line Charts, Area Charts, Bar Charts, Column Charts, Radial Gauges, Progress Bars, Barcodes
- Personalize each Chart with Subscriber Data to visually enhance your emails









- Personalized Images with subscribers Top Shows

- Custom Chart based on subscribers viewing habits







#### **★** MORALE IS THE MISSION

ANYWHERE IN THE WORLD, WE'RE READY TO DELIVER AT MISSION SPEED.

ACCOUNT STATUS			
ACCOUNT ID	39111		
DEADLINE	JUNE 1		
YOUR GIFT STATUS	PENDING (Change Status)		

MAKE A GIFT »

Dear USO Supporter,

Many organizations can deliver small care packages to the troops — eventually. But USO2GO kits are no ordinary care packages. They are robust expeditionary support — delivered with urgency — even to the most remote and dangerous places in the world. A USO2GO shipment can weigh over a ton, but whether it be by flying or driving. USO experts find ways to deliver this essential morale support when our troops need it most.



OUR REQUESTS FOR USO2GO SHIPMENTS HAVE DOUBLED.
THE NEED IS GREAT AND IT'S RIGHT NOW.

CAN YOU HELP, SO THAT WE CAN RUSH SUPPORT TO EVERY UNIT THAT NEEDS IT?\*



MAKE A GIFT »

 Personalized Images with subscribers ID, Deadline and Past Donations

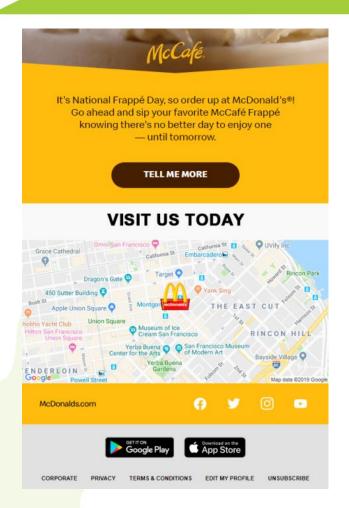
- Chart to show user donations and drive community actions

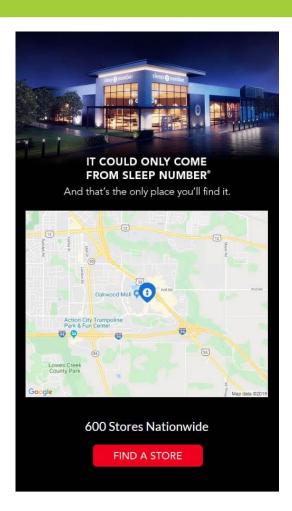




- Use IP to target the subscriber at the time of open and show a map with the closest location details.
- This will update each time that the image is viewed, so as a subscriber travels around the city or even world, the map and location details will update.











## **DATA SOURCES**

- Images/Links determined at the time of open
- Live content updates based on current Day, Time or Location
- Real Time Examples
   Weather
   Stock Prices/Betting Odds
   Flight Times/ Flight Deals
   Inventory, Prices, Deals





This SPAM-ku is updated frequently via Nifty Images.

Developed by Japanese poet Masaoka Shiki in the 1890s, haiku poetry is made up of 3 lines with a 57-5 syllable pattern, and the lines don't rhyme. It wasn't until a hundred years later, when school children had mastered the art and MTV had reduced attention spans down to around 17-syllable sound bites, that haikus had a resurgence online in the form of 'webkus' and were a fad of email at the time - generating hours of entertainment because download speeds were hella slow then and people didn't have anything better to do.

Now, almost 30 years later, we think it's time to revive the fun.

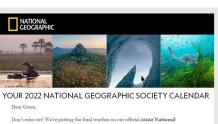
We've written the SPAM-ku above to celebrate National Haiku Poetry Day with you (one of a gajillion haikus we've written just for this occasion). We'll be updating the image throughout the day with some of our favorites written by us and others and to inspire you to banish SPAM in the process.

Ready to give it a go with your own email haiku?

Get your naiku oi

- Haiku Updated every 5 minutes based on user submissions





Geographic Society calendar. And we want your input.

The deadline to help us choose the cover image is midnight tonight. Please select your favorite picture below to ensure your vote is counted.





31% VOTE >>>



18% VOTE>>> 41% VOTE>>>

We will tally the votes and announce the winning image soon, and you can look forward to receiving your 2022 calendar through the mail in July.

We hope you will display it proudly, knowing that your support helps make our work possible. From saving species to protecting wild places to helping create a more sustainable planet, you are a part of the Society's mission. Please cast your vote now!

Sincerely,

KaraMullins Kara Ramirez Mullins Chief Advancement Officer

P.S. We will send your 2022 calendar in July. Please cast your vote for the cover image by midnight tonight!

- Live Poll that updates as subscriber vote.





View in a Web Brow

Scoot Insider KrisFlyer ScootPlus

#### Take a holiday and Escape the Ordinary!



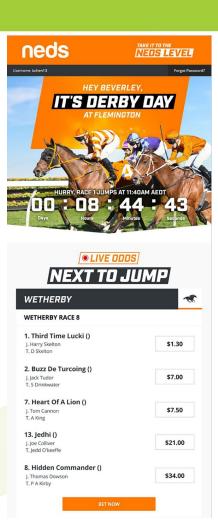
More than 20 destinations from \$60

Book now

From Singapore to:	From	Date of best fares
Langkawi	\$60 >	12 Apr 2020 >
Penang	\$61 >	15 Apr 2020 >
Kuala Lumpur	\$61 >	13 Apr 2020 >
Kuching	\$67 >	4 May 2020 >
Ipoh	\$70 >	14 Apr 2020 >
Hat Yai	\$72 >	18 Apr 2020 >
Krabi	\$74 >	19 Apr 2020 >
Phuket	\$74 >	3 May 2020 >
Bangkok	\$75 >	20 Apr 2020 >
Jakarta	\$75 >	14 Apr 2020 >
	Many more destinations	3

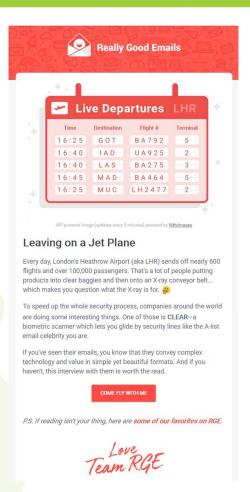
- Custom Flight Destinations for each subscriber





- Shows Racing Odds for subscribers based on their past betting behavior





- Live Departures at HeathrowAirport





Niftylmages enables a new level of creativity in our email campaigns

CAMPING WORLD.







NiftyImages allows us to implement dynamic images in multiple campaigns *quickly and easily*!







## **QUESTIONS**



## ... AND THE WINNERS ARE...



## Thanks for joining us!



